

BMBI
Influencing decision makers & Government

56% increase
on print circulation
and **85% increase**
on online circulation
in the last 12 months

200+ press
appearances



The success of BMBI has exceeded all expectations both inside and outside our industry and it's a credit to MRA.

John Newcomb, CEO, Builders Merchants Federation



Monthly Construction Update
Business Statistics Team
9th April 2020
Department for Business, Energy & Industrial Strategy

Builders Merchant Building Index

The Builders Merchant Building Index for January 2020 was published by the Builders Merchants Federation and OIE in March 2020.

- Total Builders Merchants value sales in January 2020 were down 2.6% compared with the same month in 2019. Seven categories sold less, with Timber & Joinery Products (-7.0%) weakest, followed by Tools & Building Materials (the largest category) and down 2.7%. Five categories sold more this year, including Workwear & Safetywear (+7.3%) and Landscaping (+1.9%).
- Total Q4 sales in 2019 fell by 4.0% compared with Q4 2018, although with one fewer trading day. Tools fell by 6.5% and Timber and Joinery Products by 6.7%. However, Homebuilding and Water Saving rose by 6.4% and Workwear and Safetywear by 1.8%. Compared with Q3 2019, Q4 sales fell by 10.9% but there were a fewer trading days in Q4. Landscaping fell by 13.2% and Heavy Building Materials by 14.8%, whereas Workwear and Safetywear rose by 11.2%.
- Sales in 2019 increased by 0.3% compared with 2018, the worst performance since 2011.

Quoted regularly in government reports (BEIS)

Making a case for change

The experts on the panel

14 industry leading experts

in
followers
+176%
to 1,254